

Product Update

SOTI PART NUMBERS AND PRICE CHANGES

Datalogic is announcing some changes to our SOTI MobiControl part numbers and pricing. SOTI is a 3rd party enterprise mobile device management (EMM/MDM) software that Datalogic offers for our mobile computers.

SOTI recently increased their pricing, and as a result Datalogic is making some slight adjustments to our SOTI pricing as well.

Furthermore, Datalogic is changing all of the SOTI maintenance and subscription-based part numbers to be monthly instead of yearly pricing (requires new part numbers). This allows us to better handle co-termination orders that come with renewals and add-ons. Effective immediately, the following are the new part numbers for SOTI:



PART NUMBER	SHORT DESCRIPTION	LONG DESCRIPTION
94ACC0179*	SOTI MobiControl Perpetual License	SOTI MobiControl On Premise Perpetual License (per device). Must purchase together with at least Standard Support.
ZSSOTISTDMTC*	SOTI MobiControl Standard Support	SOTI MobiControl Standard Support per device per month. Must be purchased with 94ACC0179 (12 months minimum for new purchase)
ZSSOTIENTMTC	SOTI MobiControl Ent. Support	SOTI MobiControl Enterprise Support per device per month (for orders of 100+ licenses)
ZSSOTIENTMIN	SOTI MobiControl Ent. Support (min)	SOTI MobiControl Enterprise Support (for orders under 100 licenses). Flat monthly fee
ZSSOTISUBSPREM	SOTI MobiControl OnPrem Subscription	SOTI MobiControl Subscription License – Hosted by End User. Per device per month. Includes standard support.
ZSSOTICLOUDBUND	SOTI MobiControl Cloud Subscription	SOTI MobiControl Cloud License – Hosted by SOTI. Per device per month. Includes standard support as well as cloud hosting fee.
ZSSOTIENVFEE	SOTI MobiControl Cloud Environment Fee	SOTI cloud environment fee (for cloud instances under 75 licenses). Flat monthly fee

***Note: P/N 94ACC0179 & ZSSOTISTDMTC are restricted to add-ons or renewals, effective immediately.**

Product Update

The following SOTI part numbers are **obsolete effective August 30, 2019**:

OBSOLETE PART NUMBER	DESCRIPTION
ZSSOTIMCPMNT	MobiControl Standard Support (per year). Must be purchased with the perpetual license (but included with ZSSOTIMCSDEV and ZSSOTIMCLDEV). Max 48 hrs support response window.
ZSSOTIMCXDEVADV	MobiControl Advantage Support (per year). 24/7 support. Max 6 hours support response window. Add-on on top of standard support.
ZSSOTIMCXDEVENT	MobiControl Enterprise Support (per year). 24/7 support + dedicated technical advisor. Add-on on top of standard support. Required for all opportunities of 3,000 devices or more.
ZSSOTIMCSDEV	SaaS subscription locally hosted by the customer (on premise). Includes standard support. Per device/year
ZSSOTIMCLDEV	Cloud subscription per device/year. Requires Cloud Hosting (ZSSOTIMCLDHS). Includes standard support.
ZSSOTIMCLDHS	Cloud Hosting fee per device/year. Must be purchased along with Cloud Subscription (ZSSOTIMCLDEV)
ZSSOTIMCLDEF	Fee paid per year for instances below a threshold (75 licenses) Only for Cloud (ZSSOTIMCLDEV).

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